**Are you LinkedIn?** We’re pleased to introduce our new LinkedIn group, **Construction Leaders** – a discussion space where you’ll find a broad range of topics, opinions and news on the issues that construction leaders face in managing their businesses. **Come join us!**

*(read below for more information on this group)*

---

**Message from CEO, Jay Haladay**

It is summertime, so we all hope you are interspersing some personal time with your business responsibilities. The same is true for us at Viewpoint. While we grew at a rapid pace over the first half of the year, both from a business volume and employee population perspective, all of us try to spend a little extra time with our families during the summer months.

As we all know, the summer ends quickly, and the pace of business picks up in the fall. An important part of the Viewpoint calendar in the fall is our 2010 User Conference. We welcomed over 500 customers to our 2008 Conference and after a break last year, registration for our 2010 Conference suggests many more of you will be joining us here in Portland this September.

I have been involved in the technology market for over 36 years - 26 of those dedicated to the construction software market. Over the years, I have found that our user conferences are a very valuable way for you and your staff to interact with both the Viewpoint staff and many of your peers. Ideas are exchanged and new methods for improving business processes are discussed. Our staff has developed a fast paced and informative agenda that will reward all attendees.

If you are already registered, we look forward to seeing you September 15-17th in Portland. If you or your staff are not represented yet, make your plans now to attend. It is easy to put user conference registration on the back burner during the summer, but before you know it September will be upon us. **Click here to register!**

---

**Support Corner**

**Support line issues?**

Three years ago when we moved to our new RiverEast building we changed our support phone line to 971.255.4801. Up until a couple of weeks ago our old number (503.684.4949) was forwarding to our new line. However, this is no longer the case and we have discovered that a few of you never switched over to the new numbers (or re-programmed your speed dials)! Please note our “new” (as of three years ago) numbers are as follows:

- Support - 971.255.4801
- Main Line (front desk) - 971.255.4800
- Fax - 971.255.4747

**6.2.1 Service Pack 4 has been released.**

The primary purpose of this service pack is to provide general fixes, which are detailed in the VCS6215ServicePack4 release notes.
NOTE: Service Pack 4 includes all fixes from prior 2010 service packs (SP1 thru SP3). For your convenience, we included the Release Notes for the previous service packs in the Installation Instructions/Release Notes document for this service pack.

The service pack is now available on our website and can be accessed by logging into the Customer Area and selecting Software Updates > V6 Users > Software Releases/Updates > Current Releases/Updates.

NOTE: Make sure you thoroughly read the instructions and release notes for the service pack before you download and install it. If you encounter any problems or have any questions, please contact Support at 971-255-4801 or support@viewpointcs.com.

Please review the options below and follow the instructions that apply to you:

If you have installed 6.2.1, but do not have this service pack installed Download the service pack from the website and email Support after installation.

NOTE: If you are not sure whether you have the service pack installed, log onto V6 and select Help > About Viewpoint from the main menu. If you have the service pack, the version (shown above the contact information) will be 6.2.1 Service Pack 4.

If you have not yet installed 6.2.1
First install 6.2.1. Then download this service pack from the website and email Support after installation.

If you have any questions, please contact Support at 971.255.4801 or email.

---

**Project Management Skill Builder Course Now Available!**

**Online Skill Builder Courses**

Learning Services is continuing to add new Skill Builder courses to our online library. Every course covers basic processing of individual modules throughout Viewpoint that will help you develop the skills needed to complete every day processes. Each course contains software demonstrations with audio, as well as assessments and hands-on simulations to test yourself after viewing each course.

We are excited to announce, that in the month of July we have released the highly anticipated Project Management Skill Builder course. Within this course, you will not only see the software demonstrations with audio and hands-on simulations, but also ‘How To’ documents that will guide you through the processes within the Project Management module. Along with Project Management, the Imports and Purchase Order Skill Builders were also added to the online library. With these exciting additions, the Skill Builder categories now include:

- Project Management
- Imports
- Purchase Order
- Accounts Payable
- Accounts Receivable
- Cash Management
- Equipment Management
- General Ledger
- Job Billing
- Job Cost
- Payroll
- Payroll Leave
- Subcontract Ledger
- VA Security Administration
- V6 Connects

To locate any of these courses, just go to the Customer Area of the Viewpoint web site, select Self-Paced Training and the category: Skill Builder Series.

In the coming months, look for courses in the Human Resources, Material Sales and Inventory modules.

---

**Customer Quality Corner - Pam Snodgrass**

**2010 Annual Survey - Your Thoughts Really Do Matter!**

Although review/analysis is still underway, I wanted to take this opportunity to express appreciation for your participation in our 2010 Annual Customer survey. With the thoughts of nearly 65% of our customers represented (with one or more user participating), we should be well equipped to continue aggressively focusing on initiatives that matter most to all of you. We look forward to completing the review/analysis phase and
Sneak Preview of Release 6.3.0!

Get your sneak preview of Viewpoint V6 Software - Release 6.3.0.

Attend live webinars from your Account Managers on August 17th and 24th at 9:00 a.m. Pacific. Shipping in late September, see a demonstration of the highlights of this release, packed with exciting new features. Release 6.3.0 has an extensive enhancement list focused on having a significant positive impact on your bottom line with new capabilities in the areas of productivity, collaboration and pre-construction.

- This next phase of our Pre-Construction module includes bid management and solicitation
- Increased security, scalability and productivity with the new Document Management repository and Google-like full text search
- Introducing a powerful searching and index enhancement for Outlook emails attached to V6
- Enhancements to our Work In Progress (WIP) reporting will provide significantly more detailed information for internal financial reporting, as well as for your banking and bonding companies
- Our Connects web collaboration has enhanced field reporting and new setup forms

To register for the August 17th webinar, click here. To register for the August 24th webinar, click here. If you have any other questions please contact your Account Manager at 971.255.4800.

Watch future newsletters for more detail on our upcoming product webinar offerings:

- Pre-Construction, Workflow, and User-Defined Fields - September 21st
- Document Management October 19th
- Business Intelligence November 9th

Learning Services Reporting Classes

Your Learning Services team is on the road for your convenience! We are offering Crystal Reports® and Management Reporter® classes in various locations around the country.

An Introduction to Crystal Reports XI
Learn to design, share, and embed reports into your Viewpoint V6 Software with this powerful reporting tool. Being able to retrieve key information and metrics out of the V6 database is critical to understanding where your business stands.

Management Reporter
Fully integrated with General Ledger and drill-down capability, you can easily create and share financial statements across your company. Hands-on activities are included in the course to ensure you can create a Trial Balance Report, an Income Statement Report, a Balance Sheet Report and a Cash Flow Report. You will also learn how to make modifications to these reports.

This course is for current Management Reporter users – it is not intended for FRX customers.

Added Bonus! With each course, you will receive a CD containing step-by-step instructions on creating all the reports demonstrated during the course.

Class size is limited to 12 students.

Questions? For more information on course content, pre-requisites, tuition and to register contact your Account Manager at 971.255.4800.

Week of July 26-30, 2010 Edison, New Jersey
- Wednesday (July 28) Management Reporter
- Thursday/Friday (July 29/30) Crystal Reports
  Facility: Edison New Jersey

Week of August 2 – 6, 2010 Boston, Massachusetts
- Monday/Tuesday (August 2/3) Crystal Reports
- Wednesday (August 4) Management Reporter
  Facility: Marlborough Massachusetts

Week of August 16 – 20, 2010 San Diego, California
- Monday/Tuesday (August 16/17) Crystal Reports
- Wednesday (August 18) Management Reporter
- Thursday/Friday (August 19/20) Crystal Reports
  Facility: San Diego California
Week of August 23 – 27, 2010 Sacramento and San Francisco, California

- Monday/Tuesday (August 23/24) Crystal Reports (Sacramento)
- Wednesday (August 25) Management Reporter (San Francisco)
- Thursday/Friday (August 26/27) Crystal Reports (San Francisco)
  Facility: Sacramento California
  Facility: San Francisco California

September 14 – 15 and 20-23, 2010 Portland, Oregon (Viewpoint User Conference)

- Tuesday/Wednesday (September 14/15) Crystal Reports
- Tuesday (September 14) Management Reporter
- Monday/Tuesday (September 20/21) Crystal Reports
- Wednesday (September 22) Management Reporter

### Financing Options

#### Key Equipment Finance

Viewpoint and Key Equipment Finance are partnering to offer financing packages that will make investing in additional licenses or add-on modules easier than ever. We are pleased to make this financing option available to customers through Key Equipment Finance.

Available in 24 or 36 month terms, Key Equipment Finance provides a simple way for qualified customers to finance the cost of purchasing extensions of your Viewpoint V6 Software, including any implementation costs. With competitive interest rates, this financing option allows you flexibility with affordable extended payment options that fit your budget.

Financing enables you to pay for software and equipment as you use it, while your working capital is invested more profitability elsewhere, which can help financial performance. Your cash flow management and forecasting are simplified because the monthly payment can be fixed from the outset and the expenditure timed to future revenue.

**Benefits of financing:**

- Financing can include software licensing, hardware and implementation costs
- Improve your business processes immediately, while conserving capital for business needs
- Tailors payments to the available budget
- Spreads acquisition costs over time
- Protects from obsolescence
- Leasing provides a much easier approval process than conventional loans

For more information, contact your Account Manager at 971.255.4800.

### Get LinkedIn with Us!

Whether it’s a discussion about what’s possible in the ever-changing world of construction technology or the hottest trends in productivity that effect our industry, we love talking about the things that move and shake construction businesses as we head into the 21st Century. That’s why we’re excited to introduce our new LinkedIn group, Construction Leaders – a discussion space where you’ll find a broad range of topics, opinions and news on the issues that construction leaders face in managing their businesses.

We intend to present topics for discussion that will engage lively dialogue that benefit everyone who joins and participates. As a leader in contemporary software development, we’ll be sure to cover issues about integration, scalability, best practices and the advantages of configurable software. However, we are not the experts on all subjects so we look forward to a reciprocal learning opportunity for finding solutions to common and uncommon problems. We’re pleased and honored to manage this insightful group for senior leaders in the construction industry and we look forward to having you with us. **Come join the conversation.**

### Viewpoint User Conference | Rock Solid Collaboration

Register before August 1st to save $150!
THE 2010 VIEWPOINT USER GROUP CONFERENCE IS ALL SET FOR SEPTEMBER 15 - 17TH!

Receive expert V6 knowledge during two days of collaborative work sessions and in-depth instruction on the latest V6 features and capabilities - plus engage in unlimited networking opportunities. Then the conference really lives up to its ROCK SOLID theme.

TURN IT UP!
for Grammy Award-winning band

Train

Plus
From The Apprentice
Bill Rancic

Welcome new Viewpoint customers!

The clearest sign that the company and our software are leading the industry is the continued, fast-paced growth of the Viewpoint customer base. Viewpoint Construction Software welcomes the following new customers since our last newsletter:

- Lake Erie Electric - Westlake, OH | USA
- Southeast Directional Drilling - Casa Grande, AZ | USA
- DMP Construction - Calgary, AB | CANADA
- Giffels Construction - Toronto, ON | CANADA
- Mascaro Construction - Pittsburgh, PA | USA
- Century Companies - Lewistown, MT | USA
- Summit Materials - Washington, DC | USA

New Viewpoint faces!

As our customer base grows, so does the Viewpoint staff supporting our growth and product development efforts. Please welcome:

- **Viewpoint Web Developer:** Greg Griffin
- **Consulting Services:** Cathy McCoskey, Jim Ferguson, Stacey Brown
- **AU Sales Team:** Adam Woodhead

Download the agenda and session descriptions here and...
you need with Viewpoint V6 Software, but competitive pricing and really fast turnaround. You can also get most every specialty item imaginable printed, screened or engraved with your logo to support your customer and employee retention programs. CLICK HERE >>